

# Exhibit A

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FINJAN, INC.

Attorneys for Defendant  
CISCO SYSTEMS, INC.

**UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION**

FINJAN, INC., a Delaware Corporation,

Plaintiff,

v.

CISCO SYSTEMS, INC., a California  
Corporation,

Defendant.

Case No.: 5:17-cv-00072-BLF-SVK

**[PROPOSED] JURY  
QUESTIONNAIRE**

**JURY QUESTIONNAIRE**

Name: \_\_\_\_\_

FINJAN, INC., a Delaware Corporation,

Plaintiff,

v.

CISCO SYSTEMS, INC., a California  
Corporation,

Defendant.

Case No.: 5:17-cv-00072-BLF-SVK

**JURY QUESTIONNAIRE**

**To Prospective Juror:**

Please read the instructions on this page carefully and complete the following questionnaire to assist the Court and counsel in selecting a jury to serve in the case of *Finjan, Inc. v. Cisco Systems, Inc.* Please print your answers clearly in blue or black ink. Do not leave any questions unanswered. Your answers are confidential and will only be seen by the Judge, attorneys, and their assistants for this case. Your answers will not be shared with any other members of the jury panel. Complete written answers will save the Court, parties, and prospective jurors a great deal of time. If a question asks you to “explain,” then please describe the circumstances or other details pertaining to your answer. You may not have enough room after the question to provide the best answer, but you may continue the answer in the margins. Please do not write on the back of the paper. Complete and detailed answers may avoid further follow-up questions later in the process.

It is very important that answers be yours and yours alone. You must fill out this questionnaire by yourself and without consulting any other person. Please do not discuss the questions or your answers with anyone.

Remember that there are no “right” or “wrong” answers, only honest answers. You must sign this questionnaire, and your answers will have the same effect as a statement made under oath to the Court. Thank you for your time and effort in completing this questionnaire.

**CONFIDENTIAL**

**JURY QUESTIONNAIRE**

**CONFIDENTIALITY:** *The information you provide in your answers to this questionnaire will be held confidential and will be used only during jury selection in this case.*

**Name:** \_\_\_\_\_ **Age:** \_\_\_\_\_ **Sex:** M\_\_ F\_\_

<p>1. List current address:</p>    <p>How long have you lived at that address?</p>	<p>2. List highest grade completed in school:</p>    <p>If you attended college, list the school(s) and degrees:</p>	<p>3. What is your current job status:</p>  <p>Full time _____</p> <p>Part time _____</p> <p>Retired _____</p> <p>Homemaker _____</p> <p>Unemployed _____</p> <p>Disabled _____</p> <p>Full time student _____</p>
<p>4. List your current employer, job title and start date at that job: (If retired or unemployed, list last employer, job title and the date you left.)</p>          	<p>5. What are/were your responsibilities in the job listed in answer 4?</p>          	<p>6. Have you or anyone close to you ever worked at a job where you or they were involved in the acquisition of a company?</p>          
<p>7. What is the job status of any other adults living in your household?</p>  <p>Full time _____</p> <p>Part time _____</p> <p>Retired _____</p> <p>Homemaker _____</p> <p>Unemployed _____</p> <p>Disabled _____</p> <p>Full time student _____</p>	<p>8. List the current employer and job title of those other adults in your household: (If retired or unemployed, list the last employer and job title.)</p>          	

<p>9. Have you or anyone close to you ever been an officer, director, or member of a corporation, partnership, or limited liability company?  YES NO  If you answered YES, please explain:</p>	<p>10. Have you or anyone close to you ever owned a business?  YES NO  If you answered YES, please explain:</p>	<p>11. Have you or anyone close to you ever worked for or had business dealings with the following companies?  Cisco Systems  YES NO   Finjan Inc.  YES NO</p>
<p>12. Do you currently own stock in the following companies (excluding mutual funds)?  Cisco Systems  YES NO   Finjan Inc.  YES NO</p>	<p>13. Have you ever owned stock in the following companies (excluding mutual funds)?  Cisco Systems  YES NO   Finjan Inc.  YES NO</p>	<p>14. If you own or regularly use any Cisco products or Finjan products, please list them below:</p>
<p>15. Have you or anyone close to you been the victim of cybercrime or identity theft?  YES NO   If you answered YES, please explain:</p>	<p>16. Using the scale below, please circle how tech savvy you consider yourself:</p> <p>Not at all <span style="float: right;">Very</span>  1 2 3 4 5 6 7 8 9 10</p>	<p>17. Using the scale below, please circle the extent of your training or experience in each of the following areas:</p> <p>Low Computer Science High  1 2 3 4 5 6 7 8 9 10</p> <p>Low Business High  1 2 3 4 5 6 7 8 9 10</p> <p>Low Law High  1 2 3 4 5 6 7 8 9 10</p> <p>Low Patents High  1 2 3 4 5 6 7 8 9 10</p>

<p>18. If you circled 6 or higher for any area in question 17, please explain:</p>	<p>19. Have you or anyone close to you ever worked at a job that involved developing or designing computer software? YES NO</p> <p>If you answered YES, please explain:</p>	<p>20. Have you or anyone close to you ever applied for a patent with the U.S. Patent and Trademark Office? YES NO</p> <p>If you answered YES, please explain:</p>
<p>21. Using the scale below, what are your impressions of the patent system and the U.S. Patent and Trademark Office?</p> <p>Negative Positive</p> <p>1 2 3 4 5 6 7 8 9 10</p>	<p>22. Have you or anyone close to you ever been involved in a dispute regarding a patent or invention? YES NO</p> <p>If you answered YES, please explain:</p>	<p>23. Have you ever served as a juror? YES NO</p> <p>If you answered YES, what kind of case? CIVIL CRIMINAL</p> <p>Were you the foreperson? YES NO</p> <p>Did you reach a verdict? YES NO</p>

<p>24. Have you or anyone close to you ever been a plaintiff or defendant in a legal proceeding?</p> <p>YES NO</p> <p>If you answered YES, please explain:</p>	<p>25. Using the scale below, what are your impressions about lawsuits and the parties who bring them?</p> <p>Negative Positive</p> <p>1 2 3 4 5 6 7 8 9 10</p> <p>Please explain:</p>	<p>26. Using the scale below, how easy or difficult do you believe it is for individuals or small businesses to protect their interests when they conflict with large corporations?</p> <p>Easy Difficult</p> <p>1 2 3 4 5 6 7 8 9 10</p> <p>Please explain:</p>
<p>27. Have you or anyone close to you ever worked at a job where you or they were involved in the development or marketing of new products?</p> <p>YES NO</p>	<p>28. Is there anything else you feel the Court and the parties should know about you and your ability to be a fair and impartial juror?</p>	

34. Please circle the name(s) of any of the following individuals whom you know, and provide a brief explanation of how you know them:

Juanita Brooks	Roger Denning	Frank J. Albert	Megan A. Chacon
Kelly Nicole Williams	Oliver J. Richards	Jared A. Smith	Tucker N. Terhufen
Aamir Kazi	Alan Mannige	D. Stuart Bartow	Nicole E. Grigg
L. Norwood Jameson	Matthew C. Gaudet	Robin L. McGrath	David C. Doston
John R. Gibson	Jennifer H. Forte	Alice E. Snedeker	Joseph A. Powers
Jarrad M. Gunther	Dr. Harry Bims	Dr. Eric Cole	Philip Hartstein
Dr. Trent Jaeger	Dr. Nenad Medvidovic	Dr. Anne Layne-Farrar	Dr. James Tompkins
Dr. Michael Mitzenmacher	Dr. Alessandro Orso	Surya Allena	Yuval Ben-Itzhak
Craig Brozefsky	Charles Buck	Daniel Chinn	Dean de Beer
Kevin Deeble	Matthew Donnan	James Eddy	John Garland
Alfred Huger	Vincent Hwang	Ravichandra Kenchappa	David R. Kroll
Srinivas Kuruganti	Philip Kwok	Dan Lang	Donald Owens
Martin Roesch	Hilton Romanski	Neal Rubin	Yoav Samet
Shlomo Touboul	Jacob Valentic	Keith Valory	Ravi Varanasi
Matthew Watchinski	Dov Yoran	Dr. Kevin Almoroth	Dr. Stephen Becker
Dr. Sylvia Hall-Ellis	Dr. Michael Klausner	Dr. Patrick McDaniel	Dr. Atul Prakash
Bailey Szeto	Ivan Chaperot	Julie Mar-Spinola	Gary Moore
Michael Noonan	Asher Polani		

Please explain how you know the individual(s) you circled above:

I swear that the information above is true and correct under the penalty of perjury.

Prospective Juror Signature: \_\_\_\_\_ Date: \_\_\_\_\_